

Subject: Re: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018
Date: Saturday, October 13, 2018 at 11:58:52 AM Western Indonesia Time
From: Julianto Liu
To: Hendro Yudo
CC: Agung Wibowo, Gary Koh, Roy Loi, Endro Bawono, Heru Hermawan, Erwin Muljosantoso, Jordan (R. Sofian Jordan Sipayung)

Dear Pak Hendro,
There are changes on PT. PMP's participants become the following..

1. Basuki Rachmad (General Manager)
2. Ahmad Hanafi (Engineering)

The other company remain the same..
Thanks..

Best Regards,

Julianto Liu
Sales Department

PT Trakindo Utama
Kepri Region
Jalan Yos Sudarso, Batu Ampar, Batam 29451 – Indonesia
Tel: +62 778 412182; Fax: +62 778 412081
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julianto@trakindo.co.id
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A member of **Tiara Marga Trakindo Group**

From: Hendro Yudo <Yudo_Hendro@cat.com>
Date: Wed, 10 Oct 2018 06:43:04 +0000
To: Julianto Liu <julianto@trakindo.co.id>
Cc: Agung Wibowo <agung.wibowo@trakindo.co.id>, Gary Koh <garykoh@tusspl.com>, Roy Loi <roy@tusspl.com>, Endro Bawono <endro.bawono@trakindo.co.id>, Heru Hermawan <heru.hermawan@trakindo.co.id>, Erwin Muljosantoso <emuljosantoso@trakindo.co.id>, "Jordan (R. Sofian Jordan Sipayung)" <r.sipayung@trakindo.co.id>
Subject: RE: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

Jul,
Here is the agenda.

Customers can come in around 1:15pm to get seated and suited with PPE

-
Venue:
Singapore Marine Center
5 Tukang Innovation Grove, Singapore 618304

Agenda:

Time	

13:30	Welcome Speech Intro to CP facility, Products
14:15	Factory Tour/see assembly processes & FAT MTA6
15:30	Back to CVC room for controls demo
16:30	Tea break
17:00	End

Please inform customer accordingly.

HENDRO YUDO

Territory Sales Manager-Caterpillar Marine

5 Tukang Innovation Grove, Singapore 618304

Mobile : +65-81619305; Office : +65-68287403; Email : yudo_hendro@cat.com

Caterpillar: Confidential Green

From: Julianto [<mailto:julianto@trakindo.co.id>]

Sent: Wednesday, 10 October 2018 2:12 PM

To: Hendro Yudo <Yudo_Hendro@cat.com>

Cc: Agung Wibowo <agung.wibowo@trakindo.co.id>; Gary Koh <garykoh@tusspl.com>; Roy Loi <roy@tusspl.com>; Endro Bawono <endro.bawono@trakindo.co.id>; Heru Hermawan <heru.hermawan@trakindo.co.id>; Erwin Muljosantoso <emuljosantoso@trakindo.co.id>; Jordan (R. Sofian Jordan Sipayung) <r.sipayung@trakindo.co.id>

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Dear Pak Hendro,

Customers from Batam are as follows..

1. PT. Batamec - Mr. Heronimus or Mr. Harsya Damar Haditiyo
2. PT. Bandar Abadi - Mr. Amran Tan
3. PT. Nongsa Jaya Buana - Mr. Halim Suparman
4. PT. Patria Maritim Perkasa - Mr. Mirza Hexaya

Please kindly share the detailed itinerary, so I may send to the customers..

Thanks..

Best Regards,

Julianto Liu

Sales Department

PT Trakindo Utama

Kepri Region

[Jalan Yos Sudarso, Batu Ampar, Batam 29451](#) – Indonesia

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On 10 Oct 2018, at 9.41 AM, Hendro Yudo <Yudo_Hendro@cat.com> wrote:

Please send me your customer list (names, company name). The event will start on Tuesday 16th at 1pm-4.30pm.

Looking forward your advise.

Thank you,
Hendro Yud

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From: Agung Wibowo <agung.wibowo@trakindo.co.id>
Sent: Tuesday, October 9, 2018 9:12 AM
To: Hendro Yudo; Julianto
Cc: Gary Koh; Roy Loi; Endro Bawono; Heru Hermawan; Erwin Muljosantoso; Jordan (R. Sofian Jordan Sipayung)
Subject: RE: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

Pak Hendro
We already discuss and there are 3 customers will be invited.
Randy already create invitation letter yesterday and will be sign off by pak Erwin today.
We will update to you soon

Thank you
Regards
Agung

From: Hendro Yudo <Yudo_Hendro@cat.com>
Sent: 08 October 2018 18:42
To: Agung Wibowo <agung.wibowo@trakindo.co.id>; Julianto <julianto@trakindo.co.id>
Cc: Gary Koh <garykoh@tusspl.com>; Roy Loi <roy@tusspl.com>; Endro Bawono <endro.bawono@trakindo.co.id>; Heru Hermawan <heru.hermawan@trakindo.co.id>; Erwin Muljosantoso <emuljosantoso@trakindo.co.id>; Jordan (R. Sofian Jordan Sipayung) <r.sipayung@trakindo.co.id>
Subject: RE: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

I will extend it till Wednesday 10th, Morning 11am Singapore time. Please give your feedback before that time.

Thank you,

HENDRO YUDO
Territory Sales Manager-Caterpillar Marine
5 Tukang Innovation Grove, Singapore 618304
Mobile : +65-81619305; Office : +65-68287403;Email : yudo_hendro@cat.com

From: Agung Wibowo [<mailto:agung.wibowo@trakindo.co.id>]
Sent: Wednesday, 3 October 2018 2:41 PM
To: Hendro Yudo <Yudo_Hendro@cat.com>; Julianto <julianto@trakindo.co.id>
Cc: Gary Koh <garykoh@tussspl.com>; Roy Loi <roy@tussspl.com>; Endro Bawono <endro.bawono@trakindo.co.id>; Heru Hermawan <heru.hermawan@trakindo.co.id>; Erwin Muljosantoso <emuljosantoso@trakindo.co.id>; Jordan (R. Sofian Jordan Sipayung) <r.sipayung@trakindo.co.id>
Subject: RE: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

Pak Hendro
We will discuss in our team for this event and we will confirm soon.

Thank You
Regards
Agung

From: Hendro Yudo <Yudo_Hendro@cat.com>
Sent: 03 October 2018 9:41
To: Julianto <julianto@trakindo.co.id>
Cc: Gary Koh <garykoh@tussspl.com>; Roy Loi <roy@tussspl.com>; Endro Bawono <endro.bawono@trakindo.co.id>; Heru Hermawan <heru.hermawan@trakindo.co.id>; Agung Wibowo <agung.wibowo@trakindo.co.id>; Erwin Muljosantoso <emuljosantoso@trakindo.co.id>; Jordan (R. Sofian Jordan Sipayung) <r.sipayung@trakindo.co.id>
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Only half day. May be we can start at 1pm and finish 5pm.
Start after lunch will be good for people from Batam so they will have enough time in the morning to travel to Cat CP office.

Regards,
Hendro yudo

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From: Julianto <julianto@trakindo.co.id>
Sent: Wednesday, October 3, 2018 9:59 AM
To: Hendro Yudo
Cc: Gary Koh; Roy Loi; Endro Bawono; Heru Hermawan; Agung Wibowo; Erwin Muljosantoso; Jordan (R. Sofian Jordan Sipayung)
Subject: Re: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

Dear Pak Hendro,
Thank you for offering this opportunity to Trakindo's customers.
One question, Pak..
How long it will take to complete the whole process?
Should you can provide a tentative itinerary, please share with us..

Thanks..

Best Regards,

Julianto Liu
Sales Department

PT Trakindo Utama

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A member of **Tiara Marga Trakindo Group**

From: Hendro Yudo <Yudo_Hendro@cat.com>
Date: Tue, 2 Oct 2018 13:11:01 +0000
To: Julianto Liu <julianto@trakindo.co.id>, Gary Koh <garykoh@tusspl.com>, Roy Loi <roy@tusspl.com>, Endro Bawono <endro.bawono@trakindo.co.id>, Heru Hermawan <heru.hermawan@trakindo.co.id>, Agung Wibowo <agung.wibowo@trakindo.co.id>, "Erwin Muljosantoso (emuljosantoso@trakindo.co.id)" <emuljosantoso@trakindo.co.id>
Subject: Cat MTA series 6 - assembly and Test at Tukang Facility in Oct 2018

I want to advise you that CP team will do assembly and acceptance test on our newest MTA series 6 for one of our customer at our Cat facility in Tukang-Singapore.
This event can be used for product demonstration to our prospective customers (Tug end-users and Shipyards) or customers who does not confident on Cat MTA product.
We will show them from product being assembly to the test process before it painted.

The date we are open for this event is 16 Oct 2018 and the target are end-users, shipyards, designers/consultants.

Customer likes Batamec, Paxocean, Bandar Abadi, PTK, Pelindo 1, 2, 3 and 4 and other customers from other branches like Medan, Jakarta, Surabaya and Samarinda are welcome.
Please let me know your thoughts if you interest to participate on this event, I will close this registration on Monday 8th, end business day.

Best Regards,

HENDRO YUDO

Territory Sales Manager-Caterpillar Marine
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Mobile : +65-81619305; Office : +65-68287403;Email : yudo_hendro@cat.com

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