

Achmad Feby Supufi

From: Achmad Feby Supufi
Sent: 23 February 2024 15:27
To: Eli Subekti; Danial Kurnia; Gilang Fajar Gumelar; Herry Midian Davidson
Simandjuntak; Dede Mohamad Yahya; Julianti Vera Nova Sitohang; Rio Arintapraja;
Evi Somantri; Ika Jayanta Bangun; Tina Ang; Tri Yanto; Mentari Darma Hilda;
Pamungkas Taufiq Saputro
Cc: Septianawati; Rulan Azmi Mohammad; Digital Marketing Communication; Lita
Agustin Christianti; Windra Permana; R M Boedi Santoso; Rozy Andrianto
Subject: RE: FINAL Check Point "NGOPI BARENG METSO" at BATAM
Attachments: LIST STOCK PART CUSTOMER KARIMUN for Sales Promo.xlsx; Presentasi NGOPI
BARENG METSO di Batam_Edit Promo.pptx

Dear All,

Terima kasih atas kehadiran rekan-rekan yang mengikuti Final Check Point rencana event Ngopi Bareng Metso 2024 berikut rangkuman tambahan Font merah untuk rangkumannya :

- Semula direncanakan ditanggal 26-02-2024 berpindah ke tanggal **05 Maret 2024**. → **No Issue agenda tetap 05 Maret 2024, Gladeresik tanggal 04 Maret 2024 (Khusus PIC)**.
- Customer list yang terdata sebanyak 17 orang dari 6 Perusahaan dimana ada 1 Perusahaan yang merupakan afiliasi/group menjadi 3 perusahaan.
 - 1) Karimun Granite (3 orang)
 - 2) Wira Penta Kencana (2 orang)
 - 3) Pacifik Granitama (3 orang)
 - 4) Bukit Alam Persada (3 orang)
 - 5) Bintang Mahkota Sukses (3 orang)
 - 6) Trimegah Perkasa Utama / Bersinar Daya Bersama / Bukit Granit Mining Mandiri (3 orang)Note : (dari 17 peserta masih ada beberapa nama yang tentative bisa hadir). → **dari 17 undangan 4 orang sudah confirm bisa hadir, sisanya masih proses follow up konfirmasi**.

NO	CUSTOMER NAME	Address	PIC NAME	Jabatan
1	Karimun Granite (Karimun)	Karimun	Firman	Crusher Superviso
		Karimun	Hafidz	Purchasing
		Karimun	Acen	Operational Mana
2	Wira Penta Kencana (Karimun)	Karimun	Beri Susilo	General Manager
		Karimun	Abdul Rasyid	Crusher Manager
3	Trimegah Perkasa Utama (karimun)/PT BGMM/PT Bersinar Daya Bersama	Karimun	Jack Gan	Engineer
		Karimun	Toni Sopiandi	General Manager
		Karimun	Cheong Bum Meng	Operational Mana
4	Pacific Granitama (Karimun)	Karimun	Eng Hock Ong	General Manager
		Karimun	Suparman	Purchasing
		Karimun	Raymond	Crusher Manager
5	Bukit Alam Persada (Karimun)	Karimun	Goh Boon Yee	Crusher Manager
		Karimun	Jeow Li Li	Director
		Karimun	Atek	Crusher Superviso
6	Bintang Mahkota Sukses (Bintan)	Bintan	Ujang Ridwan	General Manager
		Bintan	Beny Akbar	Crusher Superviso
		Bintan	Eddy	Purchasing Manag

- Lokasi: De' Sands Café and Restaurant (PIC booked : @Tri Yanto & @Mentari Darma Hilda) → **Sudah dibooked melalui Vayatour**
- MC / Pembawa Acara : @Eli Subekti → **Replace to Vina**
- Keynote Speaker :

- 1) Branch Head Batam Pak @Evi Somantri : Sambutan & Branch Profile Facility (Batam, Karimun & Trakindo Singapore) → **Tambahan product metso**
- 2) APSSM Java Pak @Ika Jayanta Bangun : Sambutan & Overall Sales Forces Support for Customer Karimun & Bintan & Singapore.
- 3) Presentasi Product Knowledge & Information Stock Part by Metso Team (Unggul & Team)
- 4) Penghargaan kepada customer PT BMS & Part Big Promo Sales by Pak @Pamungkas Taufiq Saputro and @Achmad Feby Supufi → **stressing for Sales Promo Inventory at moment Acara berlaku bisa sampai 7 hari for administration and approval management customer. (see attach part of Sales Promo customer Karimun dan summary dibawah berikut).**

Summary of Value Public Price by Stock Inventory

Customer	Public Price	Price After Discount
Trimegah Perkasa Utama	Rp 11.255.414	Rp 7.878.790
Wira Penta Kencana	Rp 1.336.065.538	Rp 935.245.877
Karimun Granit	Rp 3.036.806.136	Rp 2.125.764.295
Pacifik Granitama	Rp 1.071.457.724	Rp 750.020.407
Bintang Mahkota Sukses	Rp 439.591.550	Rp 307.714.085

TOTAL

Rp 5.895.176.362

Rp 4.126.623.454

- Documentation (Photo) by Volunteer Temen2 Branch Batam → **No Issue**
- Souvenir : Topi & Polos Shirt Metso & Cycle Bag by @Achmad Feby Supufi → **Done sudah diterima di Batam**
- Hadiah PT BMS : Cat Watch by @Merchandise Admin → **Belum sampai Batam**
- Doorprize : Tumbler by @Merchandise Admin → **Opsi dialihkan dalam bentuk siapa yang bisa menjawab pertanyaan**
- Design Backdrop & Welcome Banner by @Rio Arintapraja & Cetak by @Eli Subekti → **Reconfirm ukuran by Rio to eli**
- Design Invitation by @Rio Arintapraja → **Done**
- Surat Undangan & Ticketing Boat & Hotel by @Danial Kurnia → **Done**

Demikian yang dapat diinformasikan selanjutnya kita akan lakukan Final cek point di Hari Jumat, 23-02-2024 Jam 14.00 WIB.

Best Regards,

Achmad FEBY Supufi

Metso After Market Sales&Marketing - Aggregate Business
Construction & Forestry MKT & SLS Division

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-----Original Appointment-----

From: Achmad Feby Supufi

Sent: Thursday, February 1, 2024 9:17 AM

To: Achmad Feby Supufi; Eli Subekti; Danial Kurnia; Gilang Fajar Gumelar; Herry Midian Davidson Simandjuntak; Dede Mohamad Yahya; Julianti Vera Nova Sitohang; Rio Arintapraja; Evi Somantri; Ika Jayanta Bangun; Tina Ang; Tri Yanto; Mentari Darma Hilda; Pamungkas Taufiq Saputro

Cc: Septianawati; Rulan Azmi Mohammad; Digital Marketing Communication; Lita Agustin Christianti; Windra Permana

Subject: FINAL Check Point "NGOPI BARENG METSO" at BATAM

When: 23 February 2024 14:00-15:00 (UTC+07:00) Bangkok, Hanoi, Jakarta.

Where: Microsoft Teams Meeting

Dear Team,

Please join FINAL Cek Point Event Ngopi Bareng Metso for Event 5 Maret 2024 di **De'Sands Cafe and Restaurant**.

Microsoft Teams meeting

Join on your computer, mobile app or room device

[Click here to join the meeting](#)

Meeting ID: 492 788 489 858

Passcode: XJKDvd

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