

Achmad Feby Supufi

From: Rozy Andrianto
Sent: 11 December 2023 15:09
To: Unggul Aribowo
Cc: Shaun Fanning; Glenn Oldfield; Pamungkas Taufiq Saputro; Achmad Feby Supufi
Subject: RE: Metso's Upcoming Value Sales 2024 Training Program

Pak Unggul,

This is to confirm that Trakindo will be sending our 2 personnels to this training, named:

- Pamungkas Taufiq Saputro
- Achmad Feby Supufi

Please liaise directly to them for arrangement.

Best Regards,

Rozy Andrianto

Division Head – Construction Industry (CI) Marketing

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A member of **Tiara Marga Trakindo Group**

From: Unggul Aribowo <unggul.aribowo@metso.com>

Sent: Friday, November 24, 2023 5:20 PM

To: Rozy Andrianto <randrianto@trakindo.co.id>

Cc: Shaun Fanning <shaun.fanning@metso.com>; Glenn Oldfield <glenn.oldfield@metso.com>

Subject: Metso's Upcoming Value Sales 2024 Training Program

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Dear Pak Rozy,

Thank you for your kind cooperation.

As mentioned on today call with Shaun Fanning, we plan to invite PT Trakindo Utama to join:

Event Name : Value Sales Training

Date : March 19- 21, 2024

Venue : Hotel in Bangkok, Thailand (To be advised)

Participants : APAC Distributors Personnel.

As explained by Shaun, it is mandatory training to improve our chance on winning the competition.

Therefore Metso will be responsible for Hotel and Meal during the training, While PT Trakindo support on the Flight Tickets.

Attached is the detail program for your kind reference.
This program is a proven solution to assisting everybody in a sales or sales support role.
Its not about how long someone has been in the business or sales, but it's a new way of thinking.

This is just an early information.
Your confirmation with participants name can be log on later.

Thank you.

Regards,

Unggul Aribowo

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