

OVERSEAS TRAINING PROPOSAL

BUSINESS CASE

- Cap & Cap Serviceman needed to support business in Electric Power industries, i.e:
 1. Ensure troubleshooting and commissioning support for oil and gas customers (Pertamina EP, PDSI, Medco, Pertamina Hulu Mahakam, etc)
 2. Ensure troubleshooting and commissioning support for PLN and Independent Power Provider (Sewatama) in ensuring generator set operation.
 3. Fulfill commissioning needs for new generator set units.
 4. Support critical and highly competitive data center business to ensure generator set availability.
 5. Fulfill cap & cap Certified EP Technician pan Indonesia:

PWS Product	#Requirement	#Technician Certified	#Technician Under Dev	#PWS Product Trained Technician
EPG	20	10	45	342
Marine	9	6	5	102
MWM	3	5	0	14
3600 Gas Engine	0	0	0	0
Gas Engine	11	0	4	144
Industrial Engine	14	0	0	0
MAK	1	0	0	30
Olympian/Perkin	9	0	0	55
Grand Total	67	21	54	687

- Caterpillar global standards that need to be met related to improving the quality of EPPSR.

Item Number	Dimension	Attribute	BSD	Makassar
			Consensus Rating	Consensus Rating
3.3	Service	Electric Power Workforce Capability & Capacity	Good	Good
3.4	Service	Technician Training	Good	Acceptable

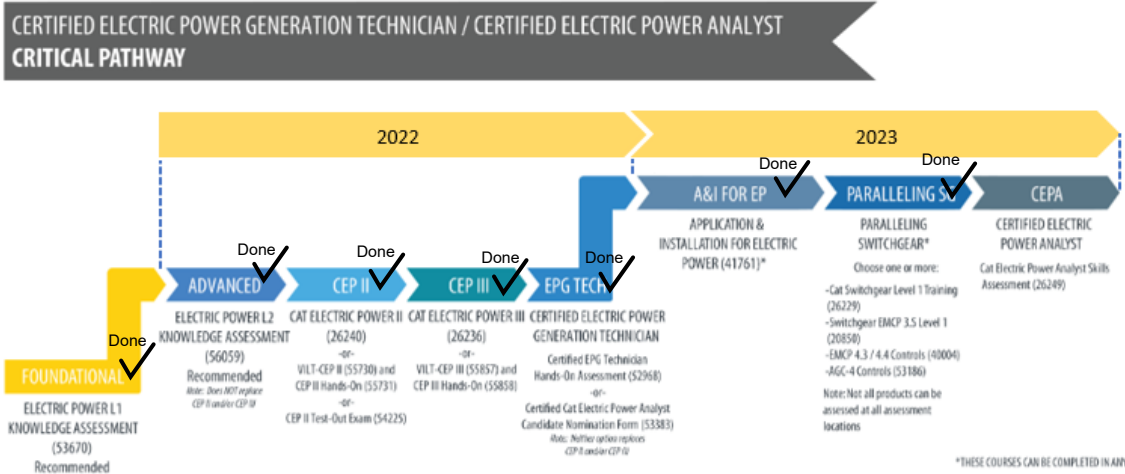
- Fulfill customer requirements to participate in maintenance contract bidding (TVM).
- Compliance with the CAT Expert curriculum in accordance with TCDPA and maintaining SEP achievement (TCDPA is one of the criteria in the SEP).
- Trakindo “Cepat & Pasti” commitment to Customer need to fulfill.

OBJECTIVES:

- Ensuring capacity & capability to support Customers in the electric power industries including for the next 2 years.
- Ensure compliance with commissioning process in the Electric Power standards set by Caterpillar.
- Support Customer needs accordingly with the MEP in the respective areas.
- Build Trakindo Training Center capability through CAT Course accreditation program. By being accredited in certain courses, Trakindo curriculum will be align and able to deliver CAT global standard training that is equivalent and recognized by Caterpillar.

CANDIDATES

The candidates for this program are Instructors and Serviceman from respective industries and areas. All Candidates have attended a series of development programs before taking this CEPA certification as pre-requirement:



All Candidate have signed a commitment to continue working at Trakindo for at least two years from certification through a written agreement.

TRAINING PROPOSAL

As part of the Corporate Strategy to fulfil the business requirement we propose CAT “Certified Electric Power Analyst” Certification which will be conducted in CAT Learning Center - Dubai.

The candidates for the program are listed below:

NO	NAME	SN	POSITION	DIVISION	BRANCH	DATE	LOCATION
1	Rengga Dhipta Firga Azmy	25048	Senior Technician	Northern Kal	Balikpapan	4 - 8 Dec 2023	CAT Learning Center - Dubai
2	Inggit Danur Wendo	22173	Senior Technician	Sumatera	Jambi	4 - 8 Dec 2023	CAT Learning Center - Dubai
3	Danny Septian	18593	Senior Technician	Java	Surabaya	4 - 8 Dec 2023	CAT Learning Center - Dubai
4	Amin Rasyid	19391	Senior Technician	East Indonesia	Kendari	4 - 8 Dec 2023	CAT Learning Center - Dubai
5	Muhamad Hajar Murdana	13552	Instructor 2	HR	Cileungsi	4 - 8 Dec 2023	CAT Learning Center - Dubai
6	Dedi Isnandar	13346	Instructor 1	HR	Cileungsi	4 - 8 Dec 2023	CAT Learning Center - Dubai

Cost plan estimation:

COST ITEM	PLAN COST PER ITEM	TOTAL PARTICIPANTS	TOTAL COST PLAN
Course fee	\$ 2.700	6	\$ 16.200
Flight overseas	\$ 1.400	6	\$ 8.400
Hotel	\$ 700	6	\$ 4.200
Food	\$ 120	6	\$ 720
GRAND TOTAL COST PLAN			\$ 29.520

Jakarta, October 10, 2023

Proposed by, Yudi Adrian Learning & Development Manager	Comments:	Proposed by, Widodo Pudyanto Service Excellence Support Manager	Comments:	Proposed by, Sony Djuhansyah PWS Customer Support Manager	Comments:
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Endorsed by,  DAVID FREDDYNANTO Chief Operating Officer Power Systems & Marketing Services	Comments: Approved. 24 Oct 23
Endorsed by,  SIMON LAWTON Chief Operating Officer Mining	Comments: Ok to approve 30 Oct 23
Endorsed by,  IMMAWAN PRIYAMBUDI Chief Operating Officer C&F	Comments: Approve. 24 Oct 23
Endorsed by,  YULIA YASMINA Chief Administration Officer	Comments: Approved 24 Oct 2023
Endorsed by,  ALI R ALHABSYI Managing Director	Comments: Ok approved. 31 Oct 23
Approved by,  BARI HAMAMI President Director	Comments: Reviewed & Approved