

Hagen Jevon Oszarwin

From: Anthony Low <Low_Keng_Yew_Anthony@cat.com>
Sent: 29 May 2023 13:30
To: Michael Hardjosasmito; Hagen Jevon Oszarwin
Subject: Re: Paving Sales and Application Training

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Sounds good pak, I will follow this schedule.

Terima-kasih pak.

Best regards,

Anthony Low

Caterpillar Paving Products Inc.
Product Application Specialist
Tel: +65-6838-3113

From: Michael Hardjosasmito <Michael.Hardjosasmito@cat.com>
Sent: Monday, May 29, 2023 1:08:42 PM
To: Anthony Low <Low_Keng_Yew_Anthony@cat.com>; Hagen Jevon Oszarwin <hagen.oszarwin@trakindo.co.id>
Subject: RE: Paving Sales and Application Training

Hi Pak,

For your visit
Here's my suggested Plan :

12 June : Landed Jakarta – JDO Refreshment material and internal discuss
13 June : Going to Bogor – Customer Name Bumi Makmur
14 June : Going to Wisma Teladan (Meet in office can to present PM620, See Machine in Yard PM62, RM300 etc)
15 June : Going to Roadshow

16 June : Roadshow in Yogyakarta
17 June : Trip back to Jakarta
19 June : If you no need to come to FFF training we can go Tasikmalaya 3 hrs driving from jkt See RM500B customer
20 June : Trip back to Jakarta
21 June : FFF training

Any suggestion / comment ?

Thanks

Caterpillar: Confidential Green

From: Anthony Low <Low_Keng_Yew_Anthony@cat.com>
Sent: Wednesday, 17 May 2023 8:13 pm
To: Michael Hardjosasmito <Michael.Hardjosasmito@cat.com>; Hagen Jevon Oszarwin <hagen.oszarwin@trakindo.co.id>
Subject: RE: Paving Sales and Application Training

Hi Pak Mike and Hagen,

Is that all the customers you would like to meet? Any potential customers you would like to meet? Remember this is part of your training in handling potential customers. I will join you in sales calls to share and experience how to handle application and technical questions.

Do look into it and come back to me by Friday.

Thanks you,

Anthony Low
Product Application Specialist | Caterpillar Paving Product Inc.
Caterpillar Inc., | Earth Moving Division
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From: Michael Hardjosasmito <Michael.Hardjosasmito@cat.com>
Sent: 17 May 2023 15:47
To: Anthony Low <Low_Keng_Yew_Anthony@cat.com>; Hagen Jevon Oszarwin <hagen.oszarwin@trakindo.co.id>
Subject: RE: Paving Sales and Application Training