

## Putra Ariyadi

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**Subject:** TU REMAN Governance Meeting #4  
**Location:** Meeting Room 1 bpn.meetingroom1@trakindo.co.id

**Start:** Wed 07-Dec-22 13:30  
**End:** Wed 07-Dec-22 15:00  
**Show Time As:** Tentative

**Recurrence:** (none)

**Meeting Status:** Not yet responded

**Organizer:** Hendrix Agung Apriwinarto  
**Required Attendees:** Arya Fahrian; Edy Muhery; Cahyo Kurniawan; Indrasuara LS Si'lang; Putra Ariyadi; Akbar Saleh; Juwanto

Bapak-Bapak,  
Kita bahas dalam offline meeting di Kantor Trakindo Stallkuda Balikpapan sesuai schedule di atas.  
Terima kasih atas konfirmasi kehadirannya ... see you !

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**From:** Hendrix Agung Apriwinarto  
**Sent:** 29 November 2022 13:44  
**To:** Arya Fahrian <[arya.fahrian@trakindo.co.id](mailto:arya.fahrian@trakindo.co.id)>; Edy Muhery <[edy.muhery@trakindo.co.id](mailto:edy.muhery@trakindo.co.id)>; Cahyo Kurniawan <[cahyo.kurniawan@trakindo.co.id](mailto:cahyo.kurniawan@trakindo.co.id)>; Indrasuara LS Si'lang <[indrasuara.silang@trakindo.co.id](mailto:indrasuara.silang@trakindo.co.id)>; Putra Ariyadi <[putra.ariyadi@trakindo.co.id](mailto:putra.ariyadi@trakindo.co.id)>; Akbar Saleh <[asaleh@trakindo.co.id](mailto:asaleh@trakindo.co.id)>; Juwanto <[juwanto@trakindo.co.id](mailto:juwanto@trakindo.co.id)>  
**Subject:** FW: TU REMAN Governance Meeting #4

Bapak-bapak...  
Dari Governance Meeting kita yang terakhir, sepertinya kita perlu “refreshing” bareng, agar hal-hal yang sifatnya “back to basic” dapat kita pahami dan sepakati kembali dalam konteks yang sama.

Oleh karenanya, mohon masukan :

- Meeting offline di minggu ke-2 Desember ( sekitaran tanggal 5 s/d 9 Desember) → suitable di tanggal berapa ?
- Apakah bisa sekaligus NKAL-CRC-SKAL duduk bareng (1 event) ? atau jadi 2 event : NKAL-CRC dan SKAL-CRC ?
- Mohon masukannya terkait venue ? CRC, Banjarmasin, Balikpapan ?

Please advise & Matur nuwun.

Best Regards,

**Hendrix Agung Apriwinarto**  
Component Solution Manager

**PT Trakindo Utama**  
**Component Rebuild Center**

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**From:** Roni Setyawan <[roni.setyawan@trakindo.co.id](mailto:roni.setyawan@trakindo.co.id)>

**Sent:** 28 November 2022 15:50

**To:** Hendrix Agung Apriwinarto <[hendrix.apriwinarto@trakindo.co.id](mailto:hendrix.apriwinarto@trakindo.co.id)>; Juwanto <[juwanto@trakindo.co.id](mailto:juwanto@trakindo.co.id)>; John Mortimer <[john.mortimer@trakindo.co.id](mailto:john.mortimer@trakindo.co.id)>; Akbar Saleh <[asaleh@trakindo.co.id](mailto:asaleh@trakindo.co.id)>; Arya Fahrian <[arya.fahrian@trakindo.co.id](mailto:arya.fahrian@trakindo.co.id)>; Edy Muhery <[edy.muhery@trakindo.co.id](mailto:edy.muhery@trakindo.co.id)>; Indrasuara LS Si'lang <[indrasuara.silang@trakindo.co.id](mailto:indrasuara.silang@trakindo.co.id)>

**Cc:** Rudi Pais <[rudi.pais@trakindo.co.id](mailto:rudi.pais@trakindo.co.id)>; A Zulfikar <[azulfikar@trakindo.co.id](mailto:azulfikar@trakindo.co.id)>; Eko Yudianto <[eyudianto@trakindo.co.id](mailto:eyudianto@trakindo.co.id)>; Hardi S <[hardi.s@trakindo.co.id](mailto:hardi.s@trakindo.co.id)>; Simon Lawton <[simon.lawton@trakindo.co.id](mailto:simon.lawton@trakindo.co.id)>; Ario Wirawan <[ario.wirawan@trakindo.co.id](mailto:ario.wirawan@trakindo.co.id)>; Azkhwaldi Aziz <[aaziz@trakindo.co.id](mailto:aaziz@trakindo.co.id)>

**Subject:** RE: TU REMAN Governance Meeting #4

Team,

Here are my notes from last Thursday quarterly governance meeting:

1. Throughout 2023, there has been a lot improvement in terms of engagement and collaboration among area PS sales, area PS ( parts, EM, and service) and CRC team in terms of capturing the TU rotatable component demand at the site/customer/model level as well production output of CRC ( in terms of TAT, quality, salvage and cap & cap)
2. Juwanto and Hendrix will sit down with area team ( PS sales mgr and PS mgr) to discuss, review and agree for the new approach of TU reman IDSP including terms conditions and then share the agreed rules of engagement ( including forecast and allocation changes along the way) to all key stakeholders
3. With the high demand forecast for 2022 as well as the current PCR schedule from key customers including Madhani, CK, SIS and BUMA - for Q1/2023, CRC will try to fulfil the forecasted demand for the first 3 months while operations will continue working with customers to return the old core on timely manner. Pak Ju and Pak Hendrix will revert back to Sales and Operations team for the monthly allocation plans for January – March 2023 by first week of December 2022.
4. To meet the monthly allocation plan using both monthly CRC production schedule plan, WIP and on hand inventory, Pak Ju will then place CPRO orders for MUPL and seeding the component to CAT
5. From the current 16 millions usd of TU rotatable components, there are some components considered as deadstock which will go into sunset strategy ( sell to other dealers soon) – Hendrix to work on with pak Zul
6. Hendrix will work with Eko from PSC to provide the power BI dashboard of TU reman visibility to PS sales and operations team

Pak Hendrix,

Please share the presentation material once being updated and completed with 2023 demand forecast

Regards

Roni

-----Original Appointment-----

**From:** Hendrix Agung Apriwinarto <[hendrix.apriwinarto@trakindo.co.id](mailto:hendrix.apriwinarto@trakindo.co.id)>

**Sent:** 19 October 2022 6:38

**To:** Hendrix Agung Apriwinarto; Hendrix Agung Apriwinarto; Juwanto; John Mortimer; Ario Wirawan; Azkhwaldi Aziz; Simon Lawton; Roni Setyawan; Hardi S; Arya Fahrian; Akbar Saleh; Edy Muhery; Indrasuara LS Si'lang; Putra Ariyadi; Cahyo Kurniawan; Edi Ferdiana; Palti Timeyer Hutajulu; Bram Majidar Pasya; Martin Williams

**Cc:** Wahyudi Hendro Purwono; Rudi Pais; Tema S Mendrofa; Samuel Tikupadang; Hartina Widychrisanti; Henki Irwan; Syamsul Bachru; Romi Saputra

**Subject:** TU REMAN Governance Meeting #4

**When:** 24 November 2022 14:30-16:30 (UTC+08:00) Kuala Lumpur, Singapore.

**Where:** Microsoft Teams Meeting

Dear Gents,

Attached is the presentation for our meeting tomorrow.

Thank you.

You are cordially invited to the 4th TU reman IDSP governance meeting in 2022. Main agenda as follow:

1. YTD and /or full year 2022 demand supply for TU rotatable components including forecast accuracy review
2. Current inventory for TU reman finished inventory ( by value and by quantity) , N+1 and N+4 for demand supply
3. Full year forecast 2023 for TU reman demand & supply
4. AOB ( any other business) if any

Thank you.

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