

I Dewa Made Ari Dananjaya

From: Praveen Ramalengam <Ramalengam_Praveen@cat.com>
Sent: 04 November 2022 12:00
To: Luluk Setiono; I Dewa Made Ari Dananjaya; Tengku Rafi Indra Laksmana; Fardy Fajar Surya; I Dewan Baskoro; Mochamad Sugiarto; Riski Junaidi; Tri Riani Pamularsih
Cc: Arif Prawira; Immawan Priyambudi
Subject: 2023 CI Business Planning in Kuala Lumpur (20-24 November 2022)
Attachments: JW Marriott Guest List.xlsx

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Team – This email is to confirm that arrangements have been secured in Kuala Lumpur for our 2023 CI Business Planning Meeting.

The 3 full day event will be held in JW Marriott Hotel (Kuala Lumpur) meeting room. There are total of 19 participants (8 from Trakindo and 11 from CAT). All CAT participants are staying in JW Marriott to support in your planning sessions.

Pls go ahead and secure your rooms soonest(Check-in 20 Nov & Check – Out 24 Nov). In your booking, cite the ‘Name of Event’ below to enjoy preferential rates. Once you have your booking confirmed, pls share your confirmation no in a consolidated excel.

Below is the agenda. PLs have your pre-work completed for an eventful meeting. Ensure all analysis are granular and tactical.

Our 2023 Definition of Winning is: **DOUBLE DIGIT CI SERVICES GROWTH 3 YEARS IN A ROW !!!!**

REFERENCE: EVENT CONFIRMATION

Name of Event : Caterpillar Meeting & Accommodation
Dates : 20 - 24 December 2022
Anticipated Attendance : 19

Dear Huda,

Warmest Greetings from JW Marriott Hotel, Kuala Lumpur!

We are delighted that you have selected The JW Marriott Hotel, Kuala Lumpur as the venue for your “**Caterpillar Meeting & Accommodation 20 - 24 December 2022**”.

<u>21-Nov-22</u>			
<i>Day 1 / Time</i>	<i>Room</i>	<i>Topic</i>	<i>Facilitator</i>
830-0900	TBD	Hotel Safety / Intro	Praveen
0900-1100		GET	Huda/Gisele
Break		15mins	
1115-1315		F&F / Struc & Elec	Clarine
Lunch		60mins	
1415-1615		Marketing	Theresa/Whay Shie
Break		15mins	
1630-1730		AOB	Praveen

22-Nov-22

Day 2 / Time	Room	Topic	Facilitator
830-0900	TBD	Day 1 refresh	Praveen
0900-1100		Hydraulics	Chloe
Break		15mins	
1115-1315		Rebuild	Huda/Gisele
Lunch		60mins	
1415-1615		UC	Rodney
Break		15mins	
1630-1730		AOB	Praveen

23-Nov-22			
Day 3 / Time	Room	Topic	Facilitator
830-0900	TBD	Day 2 refresh	Praveen
0900-1100		CVA	Pei Ting
Break		15mins	
1115-1315		Retail	Su Ling
Lunch		60mins	
1415-1615		Corp Acct	Francis
Break		15mins	
1630-1700		Wrap-up	Praveen

Regards

Praveen R

Construction Industries Services Division (CISD)

[Ramalengam Praveen@cat.com](mailto:Ramalengam_Praveen@cat.com) / Mobile (65) 9339 4271

From: Praveen Ramalengam

Sent: Friday, 30 September 2022 12:04 pm

To: Immawan Priyambudi <ipriyamb@trakindo.co.id>

Cc: Arif Prawira <J210arf@caterpillar.onmicrosoft.com>

Subject: RE: 2023 CI Business Planning in an alternative location. Approval Request

Pak Immawan – Thank you for your approval. Action on Feby is well noted.

The below will be my next steps.

- I will inform Pak Luluk & Dewa of my plan with your blessing
- Establish the prework needed to support a detailed review in Nov
- Establish the EO report out document (Post our meeting)

Pls do let me know your expectations for this review if any.

Thanks again Pak

Regards

Praveen R

Construction Industries Services Division (CISD)

[Ramalengam Praveen@cat.com](mailto:Ramalengam_Praveen@cat.com) / Mobile (65) 9339 4271

From: Immawan Priyambudi <ipriyamb@trakindo.co.id>

Sent: Thursday, 29 September 2022 10:14 pm

To: Praveen Ramalengam <[Ramalengam Praveen@cat.com](mailto:Ramalengam_Praveen@cat.com)>

Cc: Arif Prawira <aprawira@trakindo.co.id>

Subject: RE: 2023 CI Business Planning in an alternative location. Approval Request

CAUTION: EXTERNAL EMAIL

This is a message from ipriyamb@trakindo.co.id.

Use caution when opening unexpected emails and do not click on links or attachments from unknown senders.

For more resources, visit security.cat.com/phishing.

Hi Praveen,

Thank you for the proposal and based on this CAT support cost incurred, I support and approve to proceed. If you do not mind, I just suggest you to take out Achmad Feby from the list as he will be moved to fully take care for METSO Parts Sales.

Kind regards,

Immawan Priyambudi

Chief Operating Officer
Construction & ForAg Industry

PT Trakindo Utama

Head Office

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ADVANCING YOU FORWARD®

A member of **Tiara Marga Trakindo Group**

From: Praveen Ramalengam <Ramalengam_Praveen@cat.com>

Sent: 29 September 2022 12:18

To: Immawan Priyambudi <ipriyamb@trakindo.co.id>

Cc: Arif Prawira <aprawira@trakindo.co.id>

Subject: 2023 CI Business Planning in an alternative location. Approval Request

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Pak Immawan – Hope you and your family are keeping well.

2023 Business Planning season is round the corner and I am planning to undertake the review of my territory, at an alternative location in Kuala Lumpur Malaysia.

My proposal is as follows;

- Date 21- 23 Nov (3 full days of discussion)
- Topics covered: Core , Retail, Corporate Acct, Big Rocks & eCommerce
- Location: Hotel Meeting Room in Kuala Lumpur (Hotel TBD)
- Trakindo Participants:
 - 1) Pak Luluk Setiono

- 2) Dewa Made Ari
- 3) Riski Junaedi
- 4) Tengku Rafi
- 5) Mochamad Sugiarto
- 6) Tri Riani
- 7) Achmad Febi
- 8) Dewan Baskoro
- 9) Fardy Fajar

I will support the cost incurred (Flight to and from, and Hotel Room Charges) for all 9 participants via my quarterly incentive program

I have received approval from my management yesterday to proceed.

I seek your approval to allow your team to participate F2F. Looking forwards to your favourable reply

Best

Regards

Praveen R

Construction Industries Services Division (CISD)

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Caterpillar: Confidential Green