

Subject: Re: Batamec - TNI-AL BCM4 Project >> Virtual FAT 2 units CAT C280-16==> Team to attend Batamec Invitation
Date: Thursday, 25 March 2021 12.51.44 Western Indonesia Time
From: Agung Avianto
To: Julianto, Joko Irawan

Jule & Joko,
Segera propose TCAR nya.

Warm Regards,

AGUNG AVIANTO
PP Engine Sales - WJAVA Region
Java Division

From: Julianto <julianto@trakindo.co.id>
Sent: Thursday, March 25, 2021 12:48:20 PM
To: Agung Avianto <agung.avianto@trakindo.co.id>; Joko Irawan <joko.irawan@trakindo.co.id>
Subject: FW: Batamec - TNI-AL BCM4 Project >> Virtual FAT 2 units CAT C280-16==> Team to attend Batamec Invitation

Dear Mas Agung,
As discussed saya dan Joko Irawan akan support Virtual FAT proyek BCM4 ini.
Kami akan naikkan TCAR segera untuk request air ticket dan hotel.
Terimakasih..

Dear Mas Joko,
FYI and Action.

Best Regards,
Julianto Liu
Sales Department

PT Trakindo Utama

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[Instagram](#): @trakindoutama

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A member of **Tiara Marga Trakindo Group**

From: Endro Bawono <endro.bawono@trakindo.co.id>
Date: Thursday, 25 March 2021 10.56
To: Julianto Liu <julianto@trakindo.co.id>, Widjanarko Hidajat <widjanarko.hidajat@trakindo.co.id>, Heru Hermawan <heru.hermawan@trakindo.co.id>, Windra

Permana <wpermana@trakindo.co.id>, Jan Rudi Sinaga <jan.sinaga@trakindo.co.id>
Cc: Nasir Sali <nsali@tusspl.com>, T Syahrrial <tsyahria@trakindo.co.id>, Agung Avianto <agung.avianto@trakindo.co.id>, Joko Susilo <joko.susilo@trakindo.co.id>
Subject: RE: Batamec - TNI-AL BCM4 Project >> Virtual FAT 2 units CAT C280-16==> Team to attend Batamec Invitation

Dear Mas @Julianto,

Great, Please attend by virtual or on site,

From Region(koord by Julianto)

1. PP Sales, full Day
Julianto → to Cover Batamec
2. Engineering Branch, full Day
Irawan → to Cover Engineering Installation
Joko
3. PS Region, during closing only on 31 Mar & 1 April
P Windra/P Rudi
→ to Cover P/S & Closing

From HO/TUS(coord by EBO)

1. Kuswanto/Joko Susilo, Online → to Cover Engineering
2. Natya/Endro, full Day/Online → to Cover Navy
3. P Koko Online → for Opening & Closing

Hopefully we can get the next Frigate Projects with PT Batamec.

Regards,

Endro Bawono
Account Manager

PT Trakindo Utama
Head Office

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Jalan Cilandak KKO No.1, Jakarta 12560, Indonesia
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A member of **Tiara Marga Trakindo**

From: Julianto <julianto@trakindo.co.id>

Sent: 24 March 2021 15:43

To: Widjanarko Hidajat <widjanarko.hidajat@trakindo.co.id>; Heru Hermawan <heru.hermawan@trakindo.co.id>; Windra Permana <wpermana@trakindo.co.id>; Jan Rudi Sinaga <jan.sinaga@trakindo.co.id>; Endro Bawono <endro.bawono@trakindo.co.id>

Cc: Nasir Sali <nsali@tusspl.com>; T Syahrrial <tsyahria@trakindo.co.id>; Agung Avianto <agung.avianto@trakindo.co.id>; Joko Susilo <joko.susilo@trakindo.co.id>

Subject: Batamec - TNI-AL BCM4 Project >> Virtual FAT 2 units CAT C280-16

Good day, Gentlemen.

Hope we're all blessed with good health.

Attached is the invitation letter from Batamec to Trakindo to assist them.
Batamec plan to conduct Virtual FAT of 2 units CAT C280-16 which later will be installed in BCM4 Vessel owned by TNI-AL.

Venue : Hotel Courtyard by Marriott Bandung Dago
Day 1 : Mon, 29 Mar 2021 >> Opening & Briefing
Day 2 : Tue, 30 Mar 2021 >> FAT 1st unit CAT C280-16
Day 3 : Wed, 31 Mar 2021 >> FAT 2nd unit CAT C280-16
Day 4 : Thu, 01 Apr 2021 >> Signing of all Documents & Closing

Batamec verbally ask Trakindo Management to be present at the Venue for the opening speech and closing speech to show Trakindo Management extraordinary support.

By this email, we humbly request as follows:

Opening Speech by Solution Project Owner : Pak Koko [@Widjanarko Hidajat](#) / Pak [@Heru Hermawan](#)

Closing Speech to show our Product Support Capability : Pak [@Windra Permana](#) / Pak [@Jan Rudi Sinaga](#)

Should there is any advice and input, please kindly share with us.

Thank you very much for your kind attention and support.

Dear Pak [@Heru Hermawan](#) / Pak [@Endro Bawono](#),

As per the invitation letter attached, Batamec need our support to ensure the Virtual FAT to be done successfully.

Any advice who should be assigned to assist this Virtual FAT based on your past experience?

Thank you very much for your kind attention and support.

Best Regards,
Julianto Liu
Sales Department

PT Trakindo Utama

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