

Subject: RE: meeting & dinner with KTU in Singapore
Date: Thursday, January 30, 2020 at 9:35:01 PM Western Indonesia Time
From: Endro Bawono <endro.bawono@trakindo.co.id>
To: Julianto <julianto@trakindo.co.id>
CC: Agung Avianto <agung.avianto@trakindo.co.id>, T Syahrial <tsyahria@trakindo.co.id>, Roy Loi <roy@tusspl.com>, Gary Koh <garykoh@tusspl.com>, Daniel Chang <dchang@tusspl.com>, Nasir Sali <nsali@tusspl.com>, Widjanarko Hidajat <whidajat@tusspl.com>, Heru Hermawan <heru.hermawan@trakindo.co.id>

Dear Julianto,

Please join the meeting since I cannot joint and you need to book ferry & hotel back to Batam
Just incase the meeting continue until late night.

Regards,
Endro Bawono
Account Manager

PT Trakindo Utama
Head Office

TMT 1 Building, 12nd Floor
Jalan Cilandak KKO No.1, Jakarta 12560, Indonesia
Tel: +62 21 782 2373, 2997 6620 Ext. 1535 • Mobile: +62 811 332 716
Fax: +62 21 782 2357, 2997 6612

www.trakindo.co.id

Call Center 1500 228

[Facebook](#) • [LinkedIn](#) • [YouTube](#): PT Trakindo Utama

[Instagram](#): @trakindoutama

ADVANCING YOU FORWARD®

A member of **Tiara Marga Trakindo**

From: Hendro Yudo <Yudo_Hendro@cat.com>
Date: Wednesday, January 29, 2020 at 8:14 PM
To: Endro Bawono <endro.bawono@trakindo.co.id>, Daniel Chang <dchang@tusspl.com>
Cc: Heru Hermawan <heru.hermawan@trakindo.co.id>, Roy Loi <roy@tusspl.com>, Gary Koh <garykoh@tusspl.com>, Daniel Chang <dchang@tusspl.com>, Nasir Sali <nsali@tusspl.com>, Widjanarko Hidajat <whidajat@tusspl.com>, Julianto Liu <julianto@trakindo.co.id>, Kervin Goh CAT MaK <Goh_Kervin@cat.com>
Subject: RE: meeting & dinner with KTU in Singapore

Thanks for the data analysis. I can joint the meeting on 3rd Feb if the meeting start on between 4.30 or 5pm.

HENDRO YUDO

Territory Sales Manager-Caterpillar Marine

5 Tukang Innovation Grove, Singapore 618304

Mobile : +65-81619305; Office : +65-68287403; Email : yudo_hendro@cat.com

Caterpillar: Confidential Green

From: Endro Bawono <endro.bawono@trakindo.co.id>
Sent: Wednesday, 29 January 2020 8:20 PM
To: Hendro Yudo <Yudo_Hendro@cat.com>; Daniel Chang <dchang@tusspl.com>

Cc: Heru Hermawan Novianto <heru.hermawan@trakindo.co.id>; Roy Loi <roy@tussspl.com>; Gary Koh <garykoh@tussspl.com>; Daniel Chang <dchang@tussspl.com>; Nasir Sali <nsali@tussspl.com>; Widjanarko Hidajat <whidajat@tussspl.com>; Julianto Liu <julianto@trakindo.co.id>; Kervin Goh <Goh_Kervin@cat.com>

Subject: RE: meeting & dinner with KTU in Singapore

Noted Pak Hendro,

Will communicate to Pak Win, critical must are the SFOC of our engines must be better vs Yanmar.

Regards,

Endro Bawono

Account Manager

PT Trakindo Utama

Head Office

TMT 1 Building, 12nd Floor

Jalan Cilandak KKO No.1, Jakarta 12560, Indonesia

Tel: +62 21 782 2373, 2997 6620 Ext. 1535 • Mobile: +62 811 332 716

Fax: +62 21 782 2357, 2997 6612

www.trakindo.co.id

Call Center 1500 228

[Facebook](#) • [LinkedIn](#) • [YouTube](#): PT Trakindo Utama

[Instagram](#): @trakindoutama

ADVANCING YOU FORWARD[®]

A member of **Tiara Marga Trakindo**

From: Hendro Yudo <Yudo_Hendro@cat.com>

Sent: Wednesday, 29 January 2020 2:48 PM

To: Endro Bawono <endro.bawono@trakindo.co.id>; Daniel Chang <dchang@tussspl.com>

Cc: Heru Hermawan <heru.hermawan@trakindo.co.id>; Roy Loi <roy@tussspl.com>; Gary Koh <garykoh@tussspl.com>; Daniel Chang <dchang@tussspl.com>; Nasir Sali <nsali@tussspl.com>; Widjanarko Hidajat <whidajat@tussspl.com>; Julianto <julianto@trakindo.co.id>; Kervin Goh <Goh_Kervin@cat.com>

Subject: RE: meeting & dinner with KTU in Singapore

4 Feb more better for me.

On 3rd I have full day meeting till 3.30pm. Not sure can arrive in Harbour Front by 4pm

HENDRO YUDO

Territory Sales Manager-Caterpillar Marine

5 Tukang Innovation Grove, Singapore 618304

Mobile : +65-81619305; Office : +65-68287403; Email : yudo_hendro@cat.com

Caterpillar: Confidential Green

From: Endro Bawono <endro.bawono@trakindo.co.id>

Sent: Wednesday, 29 January 2020 2:12 PM

To: Hendro Yudo <Yudo_Hendro@cat.com>; Daniel Chang <dchang@tussspl.com>

Cc: Heru Hermawan Novianto <heru.hermawan@trakindo.co.id>; Roy Loi <roy@tussspl.com>; Gary Koh <garykoh@tussspl.com>; Daniel Chang <dchang@tussspl.com>; Nasir Sali <nsali@tussspl.com>; Widjanarko Hidajat <whidajat@tussspl.com>; Julianto Liu <julianto@trakindo.co.id>; Kervin Goh <Goh_Kervin@cat.com>

<Goh_Kervin@cat.com>

Subject: meeting & dinner with KTU in Singapore

Dear Pak Hendro, Pak Daniel,

Please your help to support meeting with KTU on:

Time : 16.00 Sin Time

Date : 03 FEB 2020

Topic :

1. General Cargo, fuel review, for CAT engine will be send by Kuswanto for review CAT 3512C vs 6EY17 vs C32 vs Hanshin
2. Remote monitoring
3. Commitment CAT for support during ship operated in INA, if Using MaK

Meeting duration perhaps 1 till 1,5 hours continue with dinner
Location : KTU somewhere near Singapore Harbor Bay,

Please your confirmation if you are free or not, because they will decide and process order maximum mid next month I will make confirmation to KTU if you are free,

Regards,

Endro Bawono

Account Manager

PT Trakindo Utama

Head Office

TMT 1 Building, 12nd Floor

Jalan Cilandak KKO No.1, Jakarta 12560, Indonesia

Tel: +62 21 782 2373, 2997 6620 Ext. 1535 • Mobile: +62 811 332 716

Fax: +62 21 782 2357, 2997 6612

www.trakindo.co.id

Call Center 1500 228

[Facebook](#) • [LinkedIn](#) • [YouTube](#): PT Trakindo Utama

[Instagram](#): @trakindoutama

ADVANCING YOU FORWARD®

A member of **Tiara Marga Trakindo**