

Desman Parulian Tambunan

From: Karthikeyan Prabakar <Prabakar_Karthikeyan@cat.com>
Sent: Sunday, November 25, 2018 8:47 PM
To: Rozy Andrianto; Peter Docherty; Barkah Rahmat; Ertrianta Adi Prabawa; Desman Parulian Tambunan; Pamungkas Taufiq Saputro; Haris Dini Muharyanto
Cc: Annas Fadly; Aswin Budiwibawa; Mort Ed
Subject: NPI & GTM summit - February 26-28, 2019
Attachments: Indo & Asia NPI Summit 2019.xlsx

Trakindo Team,

We cordially invite you to the 2019 NPI & GTM summit which is scheduled to be held between 26th and 28th of February 2019 in Singapore. The machine models that are going to be covered during this summit are below:

PG	Model	First Ship		Summary
MG	120 (Next Gen)	2019	7	Focus
TTTMD	D6 GC (Previously D7 GC)	2019	10	Focus
MWL	966GC	2019	10	Focus
LHEX	349	2019	3	Refresh
LHEX	345GC	2019	1	Refresh
MG	140 GC	2019	3	Sub Focus
MHEX	326	2019	9	Sub Focus
L&H	986K / 740GC / 773	2019		Update
TTTMD	D6K (Wave Update)	2019	2	Update
TTL	973K	2019	4	Update

The NPI & GTM summit participants include all South East Asian dealers. I have attached the agenda for your reference.

If there are any other specific topics that you would require the summit to be focussed on, do let me know well in advance to have sufficient preparation time for the presenters.

Looking forward to your participation. Thanks.

Regards, Karthik

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