

PT Trakindo Utama

TRAINING EVENT PROPOSAL Division : Marketing

Date : 31/7/2018 Ref No :(filled by L & TD - HO)

	T TW	2018 APD Dealer eCom	2018 APD Dealer eCommerce Training			(please thick (√) □ D (Domestic)	
1.	Training Title					O (Overseas)	
2.	Classification	☐ 1. General Training			********		
	(please thick (√)	TOTAL CONTRACTOR OF THE PROPERTY OF THE PROPER					
	(Figure alien (1)	☐ 3 Technical / Func	3. Technical / Functional Training				
			☐ Sales/Marketing ☐ Technical Service ☐ Parts Operation & Distribution				
		☐ Equipmer	☐ Equipment Management ☐ Human Capital ☐ Safety, Health & Environment				
			☐ Information Technology ☐ Finance ☐ Others Ecommerce				
		4. Talent Managem 5. Talent Managem					
		ent Development Progra	ım (MDP)				
	☐ 6. Talent Management Black Belt (BB)						
			8. Talent Management Leadership Development Program (LDP)				
3	Need Analysis		Absorbency				
4	Training Goals		Improve employee's Capability and Achievement				
			Cat's eCommerce strategy				
			Parts.cat.com functional training POC DNM training				
		PCC DMT training PCC Marketing	PCC DMT training PCC Marketing				
5	Training Objectives		PCC Marketing PCC Google Analytics & Tableau				
			Cat IP Overview & PAID deployment process				
			• myParts.Cat.Com and Machine Online				
		• SIS 2.0					
	Refers to PMD / Not-Refers to PMD						
6	PMD Follow-Up	(please choose the right one)					
		Core :	5110)				
7	Expected Competency	Managerial :					
	to be developed						
			Functional :				
8	Length/Duration	16 Hours					
9	Day/Date		4 days Ecommerce Specialist				
10	Target Participants	Name	SN SAP	Branch	Account Charge	Position	
	Trainee	Sylvia Hilda	10816	Head Office	Transaction of the second	Ecommerce	
11		-,				Sr.Specialist	
		As Attached					
	Trainee/Provider	Caterpillar Ebusiness Name	team SN SAP	Division	* Branch	Position*	
12		Ivaino	OIT O/II	DIVISION	Dianon	1 00001	
13	Training Location		Cat Singapore Office, Tractor Road				
14	Training Method	Class Room Training (Lec	Class Room Training (Lecturing, Simulation, Role Play)				
	Impact & Evaluation						
15	Satisfac Lear						
10	Beha						
		esult					
16	Job Follow Up						
10	OOD I OIIOW OP						
	17 OF 180094 OF	a.Training fee					
17	Investment Cost		b.Others (exp. Food & Beverages, Class Room) \$220/night				
		Total Investment cost	Total Investment cost approximately \$900				
18	Training Event Management						
	Proposed by,	Approved by,	Approved by,		Validated	by,	
	1.1.	bar ~	b N				
	X.M.	NV 4					
	War I					AMAVANTI	
ID.	TVWKN . /	(Date)	Reni Mailinar Azhar		[Date:]		
[Dat	e:	[Date:] General Manager			Learning & Talent Dev. Manager		
Note:							
	1 External Training should be completed with PR (for payment by invoicing)						
2	Budgetted]	-,				
	Unbudgetted □ (please thick (√))						