

CONFIRMATION OF ORDER

No. B/.....40...../30000/...II.../2018/VL

The management of PT. PAL INDONESIA (PERSERO) having it's registered office at Ujung Surabaya, P.O. BOX 1134, herewith confirm to place an Order to:

PT. TRAKINDO UTAMA SINGAPORE BRANCH
Address : 6 Tuas Avenue 2, Singapore 639446.

For the purchase and supply equipment of:

MAIN ENGINE LCU – PACKAGE (M/E, Gear Box & Water Jet Propulsion)

Detailed as below :

Hull No.	No.	Item	Quantity	Unit Price / LCU (USD)	Total Price (USD)
LCU W000298 JW1&JW2	1.	Main Diesel Propulsion Engines : Type Marine Diesel Engine, four stroke, fresh water cooled, turbocharged, single acting, high speed, Non-reversible. Maker : CATERPILLAR, USA Model : C32 DITTA – HE Output : 1.600 bhp x 2.300 rpm Quantity : 2 units/LCU.	2 LCU		
	2.	Gear box : Maker / Model : ZF 3050 Ratio : 1 : 1.733 Quantity : 2 units/LCU.	2 LCU	1,030,000.00	2,060,000.00
	3.	Marine Water Jet Maker : Hamilton Model : HM571 Quantity : 2 units/LCU Note : Detail Specification, scope of supply, etc see Annex to Order	2 LCU		
Total Price					USD. 2,060,000.00
(Say in USD : Two million Sixty thousand)					

PT. PAL INDONESIA (PERSERO)

Kantor Pusat : UJUNG, SURABAYA 60155, PO.BOX. 1134 INDONESIA

Telp. : +62-31-3292275 (HUNTING) FAX : +62-31-3292530, 3292493, 3292516, E-mail : palsub@pal.co.id Web Site : <http://www.pal.co.id>
Kantor Perwakilan : Jl. TANAH ABANG II / 27, JAKARTA 10160, PHONE : +62-21-3846833 FAX: +62-21-3843717 E-mail : palikt@pal.co.id

For LCU 24M Project (W000298JW1 & JW2) Indonesian Navy.

The scopes of supply are included :

1. Commissioning
2. Maker Certificate, Type Approval Certificate & Country of Origin Certificate.
3. Spare part & tools should be included :
Manufactured standard
4. Preliminary Drawing, Approval drawing, Wiring Drawing and Final drawing.
5. Equipment price
Price : **USD 2,060,000.00 (2 Sets LCU).**
6. Delivery Term : CIF Surabaya Port
7. Delivery Time : 5,5 Months after approval drawing or 6,5 Months after order confirmation whichever comes earlier.
8. Term of Payment :
 - 15% Telegraphic Transfer (T/T) down payment, against bank refund guarantee with same amount.
 - Seller will release Performance Bond 5% valid until receive original class certificate & commissioning done.
 - 80% L/C open upon shipment.
 - 5% Telegraphic Transfer (T/T) after receive warranty bond valid for the warranty period 12 months.
8. Warranty : The Vendor shall guarantee for the Goods (M/E, Gear Box & Water Jet) in the period of 12 months after commissioning or 18 months from shipment of the goods whichever come earlier.

Reference for the technical specifications and conditions are based on Final Clarification and negotiation.

This Order Confirmation made in to "Whom It May Concern".

Surabaya, *February 09st*, 2018

PT. PAL INDONESIA (Persero)


Sutrisno

Director

PT. PAL INDONESIA (PERSERO)

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