

Sonny Isanto

From: Daniel Setyadi
Sent: Wednesday, July 05, 2017 11:06 PM
To: alex chong
Cc: Sonny Isanto; Arif Prawira; Stuart Pendlebury; Budi Purnomo
Subject: Re: (Action Required) GCN2, SEA, India Cat Connect TRAIN–THE–TRAINER in Singapore, 26th to 28th July,2017

Alex,

Thank u for your prompt response. From Trakindo there will be two participants (Budi Purnomo and Sonny Isanto) who are cc in this email.

Pak Arif and I may not be able to join the session. Alex, would u mind to cancel our registration (Daniel & Arif)?

Pak Sonny and pak Budi, please help to register for this training session by tomorrow (06 July 2017) the latest. You can register by clicking the link in this email chain below.

Rgrds

Dan

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: Alex Chong <Chong_Alex@cat.com>
Date: 7/5/17 4:15 PM (GMT+08:00)
To: Daniel Setyadi <daniel.setyadi@trakindo.co.id>
Cc: David Freddynanto <david.freddynanto@trakindo.co.id>, Dodi Widodo <dodi.widodo@trakindo.co.id>, Erwin Muljosantoso <emuljosantoso@trakindo.co.id>, John Noreiks <janoreiks@trakindo.co.id>, Planisek Richard A <planisek_richard_a@cat.com>, Rozy Andrianto <randrianto@trakindo.co.id>, Noel Sabandal <Sabandal_Noel@cat.com>, Stuart Pendlebury <spendlebury@trakindo.co.id>, Tjatoer Joewanto <tjoewant@trakindo.co.id>, David E Vines <Vines_David_E@cat.com>, Victor Wee <Wee_Victor@cat.com>, Yul F Rusli <yurusli@trakindo.co.id>
Subject: Re: (Action Required) GCN2, SEA, India Cat Connect TRAIN–THE–TRAINER in Singapore, 26th to 28th July,2017

Daniel,

Captured in registration. Daniel Setyadi and Arif Prawira Anhar.

I noted there is no need for Caterpillar to reserve hotel room on your behalf. I assume you two will reserve hotel yourselves.

You can register again using the same link so as to update missing information. We will filter on our end for duplicates.

Look forward to meeting you all. Thank you.

Regards,

Alex Chong
Site Technology Sales
Asia & Indo Region
Construction Digital & Technology

Office DID : (65) 68287254 | Mobile : (65) 98305287 | Email : chong_alex@cat.com
Caterpillar Asia Pte Ltd 7 Tractor Road, Singapore 627968

Creating Value What Customers Want



From: Daniel Setyadi <daniel.setyadi@trakindo.co.id>
To: David E Vines <Vines_David_E@cat.com>, Stuart Pendlebury <spendlebury@trakindo.co.id>, John Noreiks <janoreiks@trakindo.co.id>, "Dodi Widodo" <dodi.widodo@trakindo.co.id>, Rozy Andrianto <randrianto@trakindo.co.id>, David Freddynanto <david.freddynanto@trakindo.co.id>, Tjatoer Joewanto <tjoewant@trakindo.co.id>, Erwin Muljosantoso <emuljosantoso@trakindo.co.id>, Yul F Rusli <yurusli@trakindo.co.id>
Cc: Victor Wee <Wee_Victor@cat.com>, Noel Sabandal <Sabandal_Noel@cat.com>, Planisek Richard A <Planisek_Richard_A@cat.com>, "alex chong" <Chong_Alex@cat.com>
Date: 05/07/2017 04:04 PM
Subject: Re: (Action Required) GCN2, SEA, India Cat Connect TRAIN-THE-TRAINER in Singapore, 26th to 28th July,2017

David V & Alex C,

I'm sorry for the late response since I'm still on leave. However, I did personally register on June 28 for this training under my name and Pak Arif Prawira as temporary in order to reserve at least 2 seats for Trakindo.

Good to know that the registration period is being extended until tomorrow. The right PIC from Trakindo should be backed by now.

Alex, would you please let me or Pak Arif know whether the PIC should re-register or they can use the two registration that I made last week?

Thank u Alex.

Rgrds

Dan

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: David E Vines <Vines_David_E@cat.com>

Date: 7/4/17 6:48 AM (GMT+08:00)

To: Stuart Pendlebury <spendlebury@trakindo.co.id>, John Noreiks <janoreiks@trakindo.co.id>, Dodi Widodo <dodi.widodo@trakindo.co.id>, Rozy Andrianto <randrianto@trakindo.co.id>, David Freddynanto <david.freddynanto@trakindo.co.id>, Daniel Setyadi <daniel.setyadi@trakindo.co.id>, Tjatoer Joewanto

<tjoewant@trakindo.co.id>, Erwin Muljosantoso <emuljosantoso@trakindo.co.id>, Yul F Rusli <yurusli@trakindo.co.id>
Cc: Victor Wee <Wee_Victor@cat.com>, Noel Sabandal <Sabandal_Noel@cat.com>, Planisek Richard A <planisek_richard_a@cat.com>, alex chong <chong_alex@cat.com>
Subject: (Action Required) GCN2, SEA, India Cat Connect TRAIN–THE–TRAINER in Singapore, 26th to 28th July,2017

All,

See below for the invitation to Trakindo for training in Singapore on the new VisionLink. I've received word from Construction & Digital Technology that there has not been any attendees from Trakindo listed to attend this training.

This is quite important, we need to ensure you have staff that are trained in Visionlink to answer any customer enquiries in the new platform. Registrations have been extended to Thursday, please confirm your staff members by then. If you have any questions, please reach out to me or Alex Chong.

Sincerely,

David E Vines

Digital & Technology Operations Consultant
Caterpillar of Australia Ltd.

Phone: +61 3 9953 9191

Mobile: +61 (0) 409 644 053

E-Mail: Vines_David_E@cat.com

----- Forwarded by David E Vines/0A/Caterpillar on 04/07/2017 08:39 AM -----

From:
Date: 16/06/2017 06:28 PM
Subject: (Action Required) GCN2, SEA, India Cat Connect TRAIN–THE–TRAINER in Singapore, 26th to 28th July,2017

Dear All,

Caterpillar® is pleased to introduce the VisionLink® **Unified Fleet** application (app) to help customers better manage their construction fleet from their Personal Computer (PC) or mobile devices no matter the brand of equipment. Developed with the Fleet/Equipment Manager and Owner/Operator in mind, VisionLink Unified Fleet's user friendly screens display hours, miles, locations, idle time, asset status, and customer-defined asset states. Users can now more effectively monitor the fleet and more easily reference and navigate to information using the user-defined dashboard.

We would like to invite you for the coming VisionLink® **Unified Fleet** face to face training in Singapore, please find the detailed information.

Please register no later than **June 28th, 2017** via "<https://www.caterpillarsurveys.com/se/4F5AA3C8317D372A>"

GCN2, SEA, India Cat Connect TRAIN–THE–TRAINER

Singapore
July 26th – July 28th 2017.

WHY SHOULD YOU ATTEND TO THIS TRAINING?

- ❖ Dealer training is part of the NPI process.
- ❖ We will have specialized instructors who will be able to explain the above tools and reply to the questions. It is also a unique opportunity to directly cascade up your comments/concerns.

- ❖ In 4 days, all the existing connectivity levels will be reviewed in details. We will also practice on how to sell connectivity.
- ❖ As a reminder, at the end of this year, the majority of current connected machines won't be any more supported. Therefore, it is critical for your sales force to be knowledgeable when selling to the customers the difference levels of connectivity.

WHO SHOULD BE SENT TO THIS MEETING?

- ❖ As per its name, the audience for this training is the selected person(s) in every dealership who will be assigned to train back home the sales force (machines + parts) on my.cat.com, VL and premium add-ons.
- ❖ **As a suggestion, we believe that sending a technical person as well as someone with the related teaching/selling role makes the most sense.**

GCN2, SEA, India Training Schedule and Preliminary Agenda

Date	Content	Trainer
Wednesday 26 th July	How to sell connectivity and Cat Connect services. Sub-groups with cases studies. CEDE, VL Product Support Process, My.Cat.com , API	Jeffrey L Jacobs, Jeffrey A Jacobs, Satish Narayanan, Madhusudhan Meganathan, Peng Liang
Thursday 27 th July	Unified Fleet suites: features and benefits	Wing Choi & Jeff Gibson
Friday 28 th July	Unified Fleet suites vs. Legacy & New PL boxes and applications	Wing Choi & Jeff Gibson

REGISTRATION

- ❖ Please register no later than **June 28th, 2017**.
- ❖ Registration to the event is mandatory for every participant (Dealer person or Caterpillar Employee). Please use the following link: <https://www.caterpillarsurveys.com/se/4F5AA3C8317D372A>

ACCOMODATION

- ❖ Hotel details will be provided later on(TBD), but most likely it will be:
 - Carlton Hotel Singapore
 - 76 Bras Basah Road, Singapore 189558
 - T +65 6338 8333 F +65 6339 6866
- ❖ The hotel rate will be approximately S\$235.00++ per room per night (Single) / S\$255.00++ per room per night (Double). Please use the registration link to enter your check-in and check-out details

AIRPORT TRANSFER & TRANSPORTATION

- ❖ Taxi transfer from the Airport to the Hotel costs approximately S\$25.00 and takes about 20 minutes.
- ❖ Transportation from the Hotel to the Caterpillar office and return will be arranged by Caterpillar every day.

COSTS

- ❖ Caterpillar will cover a dinner on Thursday night at the hotel as well as every lunch meal and coffee breaks.
- ❖ Other costs will be at participants' expenses (flights, hotel room, taxi cab, etc.).

VISAS

- ❖ If you require a Visa to enter Singapore, Please let us know we can help you out with the invitation letter and other documents required.

OTHER INFORMATION

- ❖ We look forward to an interesting and productive Cat Connect Train-the-Trainer 2017 with you!
- ❖ In the meantime, or during the event, please contact Madhusudhan Meganathan, Alex Chong or Liang Peng for any question you might have.
 - Madhusudhan: +91 9739398947 meganthan_madhusudhan@cat.com
 - Alex Chong: +65 98305287 chong_alex@cat.com
 - Liang Peng: +86 15806139089 peng_liang@cat.com

Please let me know if you have any concern.

Thank you.

Regards,

Alex Chong
Site Technology Sales
Asia & Indo Region
Construction Digital & Technology

Office DID : (65) 68287254 | Mobile : (65) 98305287 | Email : chong_alex@cat.com
Caterpillar Asia Pte Ltd 7 Tractor Road, Singapore 627968

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