



INDONESIA

CONFIRMATION OF ORDER

No. B/ /80000/X/2015/VL

The management of PT. PAL INDONESIA (PERSERO) having it's registered office at Ujung Surabaya, P.O. BOX 1134, herewith confirm to place an Order to:

PT. TRAKINDO UTAMA SINGAPORE BRANCH

Address : 6 Tuas Avenue 2, Singapore 639446 Telp 64162300 Fax: 68622363
Jurong Point Post Office Po Box 437 Singapore 916415

For the purchase and supply refer as below:

Project	Description	Price	Del. Term	Del. Time
W000292	Package for LCU W000292 : a. 4 sets Main Diesel Engine b. 4 sets Gear Box c. 4 Sets Propulsion System d. 4 Sets Diesel generator	USD 715.000,00 (Seven Hundred Fifteen Thousand Only)	CIF Surabaya Sea Port	March 15 th , 2016
W000293	Package for LCU W000293 : a. 4 sets Main Diesel Engine b. 4 sets Gear Box c. 4 Sets Propulsion System d. 4 Sets Diesel generator	USD 715.000,00 (Seven Hundred Fifteen Thousand Only)	CIF Surabaya Sea Port	May 15 th , 2016
Total 2 ship set :		USD 1.430.000,00 (One Million Four Hundred thirty Thousand Only)		

The scopes of supply : **Detailed in Annex To Order**

Term of Payment :

- ~ 15% (Fifteen percent) Down Payment by Telegraphic Transfer (T/T) Againts Bank Guarantee 15% of Contract Price valid until arrival of the Equipment at PT. PAL Shipyard.
- ~ Performance bond 5% valid until receive original class certificate & commissioning done shall be provided by **PT. TRAKINDO UTAMA SINGAPORE BRANCH**
- ~ 80% L/C at sight upon shipment
- ~ 5% telegraphic Transfer (T/T) after receive warranty bond valid until (12) month after commissioning date shall be provided by **PT. TRAKINDO UTAMA SINGAPORE BRANCH**

Warranty : (3) Three years after start up and commissioning engineer.
Warranty will be issued by **PT. TRAKINDO UTAMA SINGAPORE BRANCH**

Reference for the technical specifications and conditions are based on final Clarification and negotiation. This Order Confirmation to who it may concern.

Surabaya, October , 2015

Acknowledged by (Seller)
Daewoo International Corporation

Approved By (Maker)
PT. TRAKINDO UTAMA SINGAPORE BRANCH

Buyer
PT. PAL INDONESIA (Persero)

Dae-Young Kim
General Manager

Nasir M Sali
Power System Manager

Saiful Anwar
Director Design and Technology