

OVERSEAS TRAINING PROPOSAL

Service Excellence Support

BUSINESS CASE

Wood Production Business and Plantation Program at RAPP from 2022 to 2025 as follows:

2021	Wood Production 10,135,482 Ton Plantation Program 28,000 Ha and 32000 ha Silviculture	Need 100 Additional units, 71 Replacement units, 151 Additional Trucks and 150 Replacement Trucks Need 50 Small Unit Plantation and 25 Unit Silviculture
2022	Wood Production 11,784,000 Ton Plantation Program 40,000 Ha and 28000 ha Silviculture	Need 110 Additional units, 55 Replacement units, 97 Additional Trucks and 150 Replacement Trucks Need 65 Unit Plantation and 20 Unit Silviculture
2023	Wood Production 12,035,796 Ton Plantation Program 50,000 Ha and 30000 ha Silviculture	No Additional units needed, 142 Replacement units, 239 Additional Trucks and 150 Replacement Trucks Need 85 Units Plantation and 32 Units Silviculture
2024	Wood Production 12,900,973 Ton Plantation Program 60,000 Ha and 30000 ha Silviculture	No Additional units needed, 153 Replacement units, No Additional Truck and 107 Replacement Trucks Need 105 Units Plantation and 32 Units Silviculture
2025	Wood Production 13.482.216 Ton Plantation Program 30,000 Ha and 20000 ha Silviculture	No Additional units needed, 170 Replacement units, 99 Additional Trucks and No Replacement Trucks Need 50 Units Plantation and 18 Units Silviculture

OBJECTIVES:

- To improve our service team capabilities to support equipment used at these business

CANDIDATES



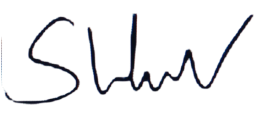



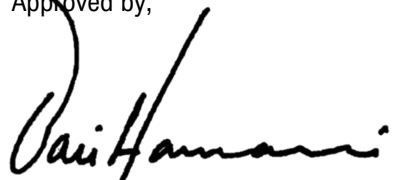
The candidate for this program is service personnel (Technician and Service Advisor) and instructor who will be assign as Product Champion.

TRAINING PROPOSAL

As part of Corporate Strategy to fulfil the business requirement we propose service personnel listed below to attend the Harvester Product training at Sweden. The training fee is free, Accommodation and Meals are provided by SP Maskiner AB, Trakindo must provide the transportation cost to/from Sweden

Specific Competency	Candidates Name/Branch	Training Title/ Location/Date	Cost	Note
Maintenance, System Operation, Testing Adjusting and Troubleshooting	1. Akbar GD - Machine Apps & Health Tesso 2. Triyanto K - NSUM Technician Tesso 3. Sarwo KJ - SCC Service Advisor, Automation of Mechanized Forestry	Technical Training/ Sweden/Jun-Jul 2022	Training Fee: Free Accommodation and Meals: provided by SP Maskiner Transport: USD 1,250/participant (estimation)	Training is provided by SP Maskiner AB at no cost. Accommodation and meals are provided by SP Maskiner AB. Transportations are provided by Trakindo.

Jakarta, 18 April 2022

Proposed by,  RISANG WIJANARKO Service Excellence Support Manager	Comments:	Proposed by,  WIDODO PUDYANTO Manager Customer Support – Construction & ForAg	Comments:
Endorsed by,  SIMON LAWTON Chief Operating Officer Mining	Comments: Ok to approve 13.05.2022		
Endorsed by,  IMMAWAN PRIYAMBUDI Chief Operating Officer C&F	Comments: OK approve . 16.05.2022		
Endorsed by,  RONI SETYAWAN Chief Customer Support	Comments: Ok and approve. 17.05.2022		
Endorsed by,  YULIA YASMINA Chief Administration Officer	Comments: Approved. 17/05/2022		
Approved by,  BARI HAMAMI President Director	Comments: The proposal has been reviewed & approved 23 mei 2022		